

Highway Rock Salt - SWOP4G Bid #09-6999-09 - Opened 6/2/09 - Middletown, OH										
			North American	Morton	Cargill	Ohio Rock Salt	American	Detroit	Last Year's	
		Qty./Tons	Price/Ton	Price/Ton	Price/Ton	Price/Ton	Price/Ton	Price/Ton	Price/Ton	Low Bid
1	Batavia Township	1,500	\$ 62.64	\$ 66.59	\$ 61.97	\$ 81.29	\$ 72.81	N/B	\$ 98.97	
2	Bath Township	600	\$ 71.09	N/B	\$ 64.71	\$ 83.95	\$ 68.13		\$ 147.01	
3	Beavercreek City of	5,000	\$ 66.75	\$ 67.13	\$ 63.16	\$ 82.75	\$ 67.39		\$ 102.63	
4	Beavercreek Township	850	\$ 66.75	\$ 66.46	\$ 64.22	\$ 82.88	\$ 68.39			
5	Bellbrook City of	500	\$ 66.46	\$ 66.45	\$ 64.71	\$ 81.95	\$ 67.41		\$ 101.87	
6	Bethel Township	400	\$ 71.09	N/B	\$ 65.60	\$ 83.95	\$ 66.80		\$ 148.12	
7	Blendon Township	1,500	\$ 68.18	N/B	\$ 62.75	\$ 91.15	\$ 60.86		\$ 151.26	
8	Butler Township	2,000	\$ 66.75	N/B	\$ 64.71	\$ 83.68	\$ 68.39		\$ 144.48	
9	Cardington, Village of	75	\$ 67.63	\$ 68.30	\$ 63.08	\$ 94.60	\$ 66.39			
10	Centerville City of	2,000	\$ 65.65	\$ 65.29	\$ 64.71	\$ 82.25	\$ 68.47		\$ 100.91	
11	Central Ohio Transit Authority	200	\$ 69.18	N/B	\$ 64.59	\$ 89.68	\$ 63.86		\$ 149.59	
12	Clayton, City of	3,000	\$ 66.75	N/B	\$ 61.50	\$ 82.88	\$ 70.70		\$ 144.48	
13	Clearcreek Township	1,500	\$ 64.26	\$ 64.41	\$ 64.74	\$ 81.75	\$ 67.98		\$ 99.53	
14	Clermont County Engineers	10,000	\$ 62.64	N/B	\$ 57.50	\$80.81/\$81.29	\$ 70.49		\$ 141.44	
15	Clinton Township	100	\$ 69.18	N/B	\$ 64.59	\$ 89.95	\$ 63.86		\$ 149.08	
16	Columbus Airport Authority	1,200	\$ 70.47	N/B	\$ 62.78	\$ 90.17	\$ 60.86		\$ 149.08	
17	Concord Township	1,250	\$ 68.92	N/B	\$ 61.80	\$ 91.55	\$ 62.75		\$ 64.61	
18	Dayton Bd of Education	300	\$ 66.46	N/B	\$ 65.19	\$ 82.08	\$ 70.39		\$ 144.48	
19	Deerfield Township	2,500	\$ 69.64	N/B	\$ 64.74	\$ 79.83	\$ 71.96		\$ 65.48	
20	Delaware City of	2,000	\$ 73.92	N/B	\$ 61.60	\$ 92.08	\$ 62.75		\$ 64.41	
21	Englewood City of	1,200	\$ 72.35	N/B	\$ 64.65	\$ 83.82	\$ 70.78		\$ 144.48	
22	Enon, Village of	200	\$ 71.09	N/B	\$ 66.26	\$ 84.35	\$ 66.13		\$ 146.72	
23	Evendale, Village of	1,000	\$ 62.02	N/B	\$ 59.80	\$ 79.48	\$ 70.49		\$ 138.87	
24	Fairborn City of	2,500	\$ 75.09	N/B	\$ 63.83	\$ 83.55	\$ 68.13		\$ 69.33	
25	Farmersville Village of	150	\$ 65.65	N/B	\$ 65.40	\$ 83.25	\$ 71.39		\$ 142.23	
26	Franklin, City of	3,500	\$ 64.26	N/B	\$ 63.15	\$ 83.10	\$ 71.48		\$ 141.48	
27	Franklin Township Warren Cty	2,200	\$ 64.26	N/B	\$ 66.02	\$ 83.34	\$ 69.38		\$ 66.76	
28	Genoa Township	1,600	\$ 68.18	\$ 71.40	\$ 62.33	\$ 91.55	\$ 62.43		\$ 83.66	
29	German Township Road Dept	500	\$ 65.38	\$ 65.09	\$ 65.09	\$ 83.25	\$ 72.73		\$ 100.31	
30	Germantown Village of	850	\$ 65.38	\$ 65.09	\$ 65.01	\$ 83.25	\$ 72.73		\$ 100.32	
31	Goshen Township Road Dept	500	\$ 62.64	\$ 63.39	\$ 61.86	\$ 81.25	\$ 69.78		\$ 98.87	
32	Greater Dayton RTA	100	\$ 66.46	\$ 66.45	\$ 65.67	\$ 82.25	\$ 68.39		\$ 101.87	
33	Greene County Highway Dept	10,000	\$ 73.75	N/B	\$ 63.57	\$ 83.28	\$ 66.76		\$ 68.68	
34	Groveport, Village of	1,000	\$ 66.50	N/B	\$ 62.94	\$ 89.55	\$ 61.17		\$ 148.24	
35	Harlem Township	250	\$ 68.18	\$ 71.40	\$ 62.68	\$ 91.68	\$ 62.69		\$ 83.66	
36	Harrison Township, Mont. Cty.	1,200	\$ 66.75	N/B	\$ 64.68	\$ 82.25	\$ 70.39		\$ 144.48	

			North American	Morton	Cargill	Ohio Rock Salt	American		Last Year's
		Qty./Tons	Price/Ton	Price/Ton	Price/Ton	Price/Ton	Price/Ton		Low Bid
37	Hilliard, City of	3,000	\$ 69.18	N/B	\$ 61.04	\$ 90.22	\$ 60.86		\$ 150.24
38	Huber Hgts. City of	3,000	\$ 72.35	\$ 67.33	\$ 63.73	\$ 82.50	\$ 69.96		\$ 102.73
39	Indian Hill Village of	3,500	\$ 61.68	N/B	\$ 59.80	\$ 79.72	\$ 72.87		\$ 139.23
40	Jackson Township Road Dept	200	\$ 65.65	\$ 65.77	\$ 65.20	\$ 83.25	\$ 73.39		\$ 101.07
41	Jefferson Township Road Dept	600	\$ 66.46	\$ 66.45	\$ 65.05	\$ 82.88	\$ 70.39		\$ 101.87
42	Kettering City of	4,500	\$ 73.46	N/B	\$ 63.25	\$ 82.25	\$ 71.65		\$ 68.05
43	Lebanon City of	3,000	\$ 63.84	N/B	\$ 64.55	\$ 81.50	\$ 70.77		\$ 147.49
44	Mad River Township Clark Cty	500	\$ 71.09	N/B	\$ 64.32	\$ 84.35	\$ 69.13		\$ 146.72
45	Mason City of	5,500	\$ 70.38	N/B	\$ 64.74	\$ 81.05	\$ 71.32		\$ 65.48
46	Miami County Engineer	4,500	\$ 70.02	\$ 69.20	\$ 64.45	\$ 85.15	\$ 69.54		\$ 105.00
47	Miami Township Clermont Cty	2,500	\$ 61.68	\$ 63.17	\$ 58.40	\$ 80.09	\$ 72.99		\$ 98.11
48	Miami Township Mont Cty	3,500	\$ 72.65	N/B	\$ 63.60	\$ 82.88	\$ 72.17		\$ 67.40
49	Miamisburg City of	3,500	\$ 72.65	N/B	\$ 63.60	\$ 82.88	\$ 72.17		\$ 67.40
50	Middletown City of	4,500	\$ 63.84	\$ 63.58	\$ 59.43	\$ 82.25	\$ 72.24		\$ 98.58
51	Milford City of	750	\$ 61.68	\$ 63.17	\$ 63.05	\$ 79.72	\$ 72.99		\$ 98.11
52	Monroe City of	1,800	\$ 63.84	\$ 63.39	\$ 59.25	\$ 82.25	\$ 72.30		\$ 98.37
53	Montgomery Cty Engineers	13,000	\$ 74.75	N/B	\$ 63.00	\$83.01/\$83.29/ \$82.88/\$83.68	\$ 69.02		\$ 69.33
54	Moraine City of	1,500	\$ 73.65	N/B	\$ 64.60	\$ 82.25	\$ 69.43		\$ 67.40
55	Mt. Gilead, Village of	200	\$ 64.05	\$ 68.30	\$ 62.97	\$ 95.15	\$ 65.42		\$ 79.97
56	New Carlisle City of	200	\$ 71.09	N/B	\$ 67.60	\$ 84.22	\$ 66.35		\$ 148.12
57	Northridge Board of Education	200	\$ 66.75	N/B	\$ 65.20	\$ 82.25	\$ 70.39		\$ 144.48
58	Oakwood City of	1,200	\$ 66.46	N/B	\$ 64.72	\$ 82.25	\$ 70.39		\$ 144.48
59	Obetz, Village of	1,500	\$ 70.47	N/B	\$ 62.78	\$89.15	\$ 60.86		\$ 149.08
60	Orange Township	1,400	\$ 68.07	\$ 71.40	\$ 62.43	\$ 91.28	\$ 62.24		\$ 83.66
61	Pataskala Village of	700	\$ 70.47	N/B	\$ 62.71	\$91.55/\$91.15	\$ 67.93		\$ 151.26
62	Pierce Township	1,200	\$ 62.02	\$ 62.75	\$ 62.69	\$79.84	\$ 76.62		\$ 97.64
63	Piqua City of	2,000	\$ 69.40	\$ 70.58	\$ 61.78	\$ 85.55	\$ 75.40		\$ 106.57
64	Powell Village of	1,500	\$ 75.18	N/B	\$ 62.33	\$ 91.15	\$ 64.87		\$ 68.21
65	Reynoldsburg City of	2,000	\$ 70.47	N/B	\$ 61.59	\$ 90.48	\$ 61.86		\$ 149.59
66	Rickenbacker Int'l Airport	200	\$ 65.07	N/B	\$ 64.59	\$ 88.88	\$ 61.86		\$ 147.40
67	Riverside City of	3,000	\$ 77.35	N/B	\$ 63.68	\$ 82.25	\$ 70.13		\$ 69.33
68	Sharonville, City of	300	\$ 62.02	\$ 63.17	\$ 63.81	\$ 79.72	\$ 72.39		\$ 98.11
69	Sidney City of	2,000	\$ 67.68	N/B	\$ 65.72	\$ 87.15	\$ 68.64		\$ 150.16
70	Springboro City of	1,800	\$ 64.26	N/B	\$ 68.72	\$ 83.34	\$ 70.98		\$ 141.48
71	St. Bernard, City of	1,500	\$ 62.02	\$ 62.75	\$ 62.83	\$ 79.25	\$ 73.62		
72	Sugarcreek Township	1,200	\$ 75.46	N/B	\$ 64.55	\$ 81.95	\$ 70.41		\$ 68.05
73	Tipp City, City of	800	\$ 71.09	\$ 68.73	\$ 64.83	\$ 83.95	\$ 67.98		\$ 104.23
74	Troy, City of	1,000	\$ 70.02	\$ 69.20	\$ 64.70	\$ 84.08	\$ 68.54		\$ 105.00
75	Union, City of	400	\$ 72.35	N/B	\$ 65.17	\$ 81.97	\$ 71.00		\$ 144.48

			North American	Morton	Cargill	Ohio Rock Salt	American		Last Year's
		Qty./Tons	Price/Ton	Price/Ton	Price/Ton	Price/Ton	Price/Ton		Low Bid
76	Union Township	2,000	\$ 60.93	N/B	\$ 59.40	\$80.21/\$80.21	\$ 78.62		\$ 140.73
77	Urbana City of	700	\$ 74.40	N/B	\$ 65.28	\$ 87.15	\$ 66.44		\$ 68.05
78	Vandalia City of	2,500	\$ 71.09	N/B	\$ 63.11	\$ 83.00	\$ 70.13		\$ 144.48
79	Versailles Village of	250	\$ 70.02	N/B	\$ 69.72	\$ 87.68	\$ 73.65		\$ 150.16
80	Washington Twp Mont Cty	3,500	\$ 65.65	\$ 66.45	\$ 63.87	\$ 82.25	\$ 70.39		\$ 101.87
81	West Carrollton City of	1,800	\$ 65.65	N/B	\$ 64.50	\$ 82.25	\$ 71.74		\$ 142.98
82	West Milton Village of	300	\$ 71.09	N/B	\$ 64.99	\$ 84.75	\$ 71.46		\$ 146.24
83	Whitehall, City of	2,000	\$ 70.47	N/B	\$ 61.50	\$ 90.08	\$ 61.86		\$ 149.08
84	Williamsburg Township	100	\$ 63.84	N/B	\$ 63.45	\$ 81.53	\$ 72.70		\$ 149.08
85	Worthington, City of	1,500	\$ 68.18	N/B	\$ 61.90	\$ 90.62	\$ 63.86		\$ 149.08
86	Xenia, City of	1,000	\$ 75.75	N/B	\$ 63.68	\$ 82.25	\$ 67.76		\$ 68.68
	Piling Charge Per Ton, All locations.		\$ 3.00	\$ 3.00	\$ 3.50	\$3.00; \$.15 if hauled	\$ 2.75		
	Note: Performance Bond/\$1M		No Charge	No Charge	No Charge		No Charge		
	Terms		N30	N30	N30		N30		
	Working Capacity ea. Stockpile			Cincinnati - 160,000 T	Cleveland- 800,000T	Cincinnati - 300,000+	Columbus-130,000T		
				Portsmouth-55,000 T	Columbus-150,000T				
				Fairport - 200,000 T	North Bend-150,000				
					Camden - 25,000T				
	Mine Locations			Weeks Is., LA	Avery Island, LA	Chile	Hampton Corners, NY		
				Fairport, OH	Cleveland, OH				
			Bid binding only 15 days; will not accept secondary, backup or split award; Entity agrees to purchase 80% and take delivery by 4/30/10; NASC provides only 100%	Customer must guarantee to purchase 90% of their estimated tonnage by 7/31/10. Morton will supply up to 110% of the estimated tonnage at the bid price.	Cargill will provide a maximum of 120% over tonnage listed/entity	Chilean salt; 50% of total order must be paid upon order.			
	h:\purch\carolyn\salt\2009 salt bid								