

INTERNATIONAL SALT

an SPL company

May 28, 2009

City of Middletown  
SWOP-4G  
City Purchasing Office  
City Building - 2<sup>nd</sup> Floor  
One Donham Plaza  
Middletown, OH 45042

**SUBJECT: Highway Rock Salt Bid No. 09-6999-09**  
**BID OPENING: Tuesday, June 2, 2009 @ 11:00 AM**

**Ladies/Gentlemen:**

**International Salt Company, LLC is not in a position at this time to offer a bid quotation. Please retain our name on your mailing list for future inquiries.**

**PLEASE MAIL (TO ADDRESS BELOW),  
FAX (570) 586-6463,  
PHONE 888-388-4726 opt. 1  
OR E-MAIL ([bids@iscosalt.com](mailto:bids@iscosalt.com))  
BID RESULTS WHEN AVAILABLE.**

**THANK YOU.**

**Best regards,**

**Daniel P. Thompson**  
**Vice President Highway Bidding & Sales**

**CITY OF MIDDLETOWN**  
*For Southwest Ohio Purchasers for Government*

**HIGHWAY ROCK SALT**  
**BID NO. 09-6999-09**

**Addendum #1**

It has come to my attention that there are two errors in the SWOP4G cooperative bid that was posted by the City of Middletown for Highway Rock Salt. Please make the following corrections to your bid package:

- 1) The City of Lebanon was unintentionally left out of the bid. Please include the following in the rebid:

Lebanon, City of  
Total Tonnage: 3,000 Tons  
Contact Name: Dan Wilson, Public Works  
513-617-0209 – cell  
513-932-2493 – fax  
Delivery address: 513 N. Broadway, Lebanon, OH 45036  
Invoicing address: 50 S. Broadway, Lebanon, OH 45036

- 2) The correct tonnage for Franklin Township in Warren County is **2,200 Tons**. The tonnage is listed correctly on page 10, but incorrectly on page 21.

The bid located on the website has been revised, and may be downloaded. The bid opening date remains the same (Tuesday, June 2, 2009 at 11:00 AM).

I am sorry for any inconvenience this may have caused.

Sincerely,

Cindy Strayer, CPPB  
Purchasing Agent  
City of Middletown, OH

THE AMERICAN INSTITUTE OF ARCHITECTS



AIA Document A310

Bid Bond

KNOW ALL MEN BY THESE PRESENTS, that we

(Here insert full name and address or legal title of Contractor)

American Rock Salt Company, LLC
3846 Retsof Road, Retsof, NY 14539
as Principal, hereinafter called the Principal, and

(Here insert full name and address or legal title of Surety)

Platte River Insurance Company
PO Box 5900, Madison, WI 53705-0900

a corporation duly organized under the laws of the State of Nebraska
as Surety, hereinafter called the Surety, are held and firmly bound unto

(Here insert full name and address or legal title of Owner)

Treasurer of the City of Middletown,
Ohio Purchasing Office
Second Floor, City Building
One Donham Plaza
Middletown, OH 45042-1997

as Obligee, hereinafter called the Obligee, in the sum of

Five Percent of Amount Bid

Dollars (\$ 5% of Amount Bid),

for the payment of which sum well and truly to be made, the said Principal and the said Surety, bind ourselves, our heirs, executors, administrators, successors and assigns, jointly and severally, firmly by these presents.

WHEREAS, the Principal has submitted a bid for

(Here insert full name, address and description of project)

Road salt to various locations.

NOW, THEREFORE, if the Obligee shall accept the bid of the Principal and the Principal shall enter into a Contract with the Obligee in accordance with the terms of such bid, and give such bond or bonds as may be specified in the bidding or Contract Documents with good and sufficient surety for the faithful performance of such Contract and for the prompt payment of labor and material furnished in the prosecution thereof, or in the event of the failure of the Principal to enter such Contract and give such bond or bonds, if the Principal shall pay to the Obligee the difference not to exceed the penalty hereof between the amount specified in said bid and such larger amount for which the Obligee may in good faith contract with another party to perform the Work covered by said bid, then this obligation shall be null and void, otherwise to remain in full force and effect.

Signed and sealed this 28th

day of May

, 2009

[Signature]
(Witness)

[Signature]
(Witness)

American Rock Salt Company, LLC
(Principal) (Seal)
Mark W. Assini - Governmental Bid Manager

Platte River Insurance Company
(Surety) (Seal)
Barbie Norton, Attorney-In-Fact

**CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT**

STATE OF CALIFORNIA )  
 )  
COUNTY OF SAN FRANCISCO )

On May 28, 2009 before me, Doris B. Diaz, Notary Public  
Date Name, Title of Officer, Notary Public

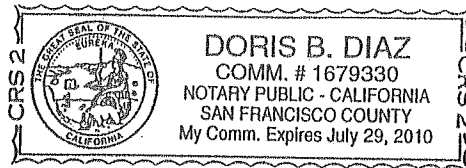
personally appeared Barbie Norton, Attorney-In-Fact  
NAME(S) OF SIGNER(S)

who proved to me on the basis of satisfactory evidence to be the person~~(s)~~ whose names~~(s)~~ is/~~are~~ subscribed to the within instrument and acknowledged to me that ~~he~~/she/~~they~~ executed the same in ~~his~~/her/~~their~~ authorized capacity~~(ies)~~, and that by ~~his~~/her/~~their~~ signature~~(s)~~ on the instrument the person~~(s)~~, or the entity upon behalf of which the person~~(s)~~ acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

Doris B. Diaz  
Signature of Notary



PLATTE RIVER INSURANCE COMPANY  
POWER OF ATTORNEY

41165946

KNOW ALL MEN BY THESE PRESENTS, That the PLATTE RIVER INSURANCE COMPANY, a corporation of the State of Nebraska, having its principal offices in the City of Middleton, Wisconsin, does make, constitute and appoint

-----SAUNDRA L GINGRAS; BARBIE NORTON; SHAILESH PATEL-----

its true and lawful Attorney(s)-in-fact, to make, execute, seal and deliver for and on its behalf, as surety, and as its act and deed, any and all bonds, undertakings and contracts of suretyship, provided that no bond or undertaking or contract of suretyship executed under this authority shall exceed in amount the sum of

----- ALL WRITTEN INSTRUMENTS IN AN AMOUNT NOT TO EXCEED: \$2,500,000.00-----

This Power of Attorney is granted and is signed and sealed by facsimile under and by the authority of the following Resolution adopted by the Board of Directors of PLATTE RIVER INSURANCE COMPANY at a meeting duly called and held on the 8th day of January, 2002.

“RESOLVED, that the President, and Vice-President, the Secretary or Treasurer, acting individually or otherwise, be and they hereby are granted the power and authorization to appoint by a Power of Attorney for the purposes only of executing and attesting bonds and undertakings and other writings obligatory in the nature thereof, one or more vice-presidents, assistant secretaries and attorney(s)-in-fact, each appointee to have the powers and duties usual to such offices to the business of the Corporation; the signature of such officers and the seal of the Corporation may be affixed to such power of attorney or to any certificate relating thereto by facsimile, and any such power of attorney or certificate bearing such facsimile signatures or facsimile seal shall be valid and binding upon the Corporation in the future with respect to any bond or undertaking or other writing obligatory in the nature thereof to which it is attached. Any such appointment may be revoked, for cause, or without cause, by any of said officers, at any time.”

IN WITNESS WHEREOF, the PLATTE RIVER INSURANCE COMPANY has caused these presents to be signed by its officer undersigned and its corporate seal to be hereto affixed duly attested, this 1st day of January, 2007.

Attest:

*David F. Pauly*  
David F. Pauly  
Chairman & CEO



PLATTE RIVER INSURANCE COMPANY

*James J. McIntyre*  
James J. McIntyre  
President

STATE OF WISCONSIN }  
COUNTY OF DANE } s.s.:

On the 1st day of January, 2007 before me personally came James J. McIntyre, to me known, who being by me duly sworn, did depose and say: that he resides in the County of Dane, State of Wisconsin; that he is President of PLATTE RIVER INSURANCE COMPANY, the corporation described in and which executed the above instrument; that he knows the seal of the said corporation; that the seal affixed to said instrument is such corporate seal; that it was so affixed by order of the Board of Directors of said corporation and that he signed his name thereto by like order.

STATE OF WISCONSIN }  
COUNTY OF DANE } s.s.:



*Daniel W. Krueger*  
Daniel W. Krueger  
Notary Public, Dane Co., WI  
My Commission Is Permanent

I, the undersigned, duly elected to the office stated below, now the incumbent in PLATTE RIVER INSURANCE COMPANY, a Nebraska Corporation, authorized to make this certificate, DO HEREBY CERTIFY that the foregoing attached Power of Attorney remains in full force and has not been revoked; and furthermore, that the Resolution of the Board of Directors, set forth in the Power of Attorney is now in force.

Signed and sealed at the City of Middleton, State of Wisconsin this 28th day of May, 2009.



*Alan S. Ogilvie*  
Alan S. Ogilvie  
Secretary

THIS DOCUMENT IS NOT VALID UNLESS PRINTED ON GREEN SHADED BACKGROUND WITH A RED SERIAL NUMBER IN THE UPPER RIGHT HAND CORNER. IF YOU HAVE ANY QUESTIONS CONCERNING THE AUTHENTICITY OF THIS DOCUMENT CALL 800-475-4450.

# SPECIFICATIONS

\* \* \* \* \*

## ROAD SALT

Bid No. 09-6999-09

## SOUTHWEST OHIO PURCHASERS FOR GOVERNMENT

\* \* \* \* \*

**Company Name:** American Rock Salt Co., LLC

**Contact Person:** Michele Booher

**Address:** PO Box 190

**City, State, & Zip:** Mt. Morris, NY 14510

**Phone No:** (888) 762-7258 / **Fax No:** (585) 243-7676

\*\*\*Bid Opening Date: Tuesday, June 2, 2009\*\*\*

LEGAL NOTICE NO. 09-6999-09

Sealed proposals will be received by the City of Middletown, Ohio, and the participating entities of Southwest Ohio Purchasers for Government (SWOP4G) in the Purchasing Office, second floor, City Building, One Donham Plaza, until 11:00 a.m., Tuesday, June 2, 2009, at which time such proposals will be publicly opened for the following item:

ROAD SALT

A certified check on a solvent bank, drawn and made payable to the Treasurer of the City of Middletown, Ohio, or a bid bond by a surety company licensed to do business in Ohio, in a sum not less than 5% of the total amount of the bid, as surety for the execution of the contract, shall accompany each proposal. The checks of all bidders will be returned upon the execution and securing of the contract.

The successful bidder will be required to execute the contract and to provide a 100% performance bond within ten (10) days after the award of the contract if so requested by the individual entities. In case the bidder neglects to so execute the contract, the check accompanying the proposal shall be forfeited to the City of Middletown, not as a penalty, but as liquidated damages.

Detailed specifications, proposal forms and instructions to vendors may be obtained in the Purchasing Office.

Cindy Strayer  
Purchasing Agent

THE CITY OF MIDDLETOWN DOES NOT DISCRIMINATE ON THE BASIS OF RACE, COLOR, NATIONAL ORIGIN, SEX, RELIGION, AGE AND HANDICAPPED STATUS IN EMPLOYMENT OR THE PROVISION OF SERVICES.

Publish: May 19, 2009  
May 26, 2009

## INFORMATION TO VENDORS

The intent of this bid is to establish a firm price agreement for the purchase of rock salt for the City of Middletown and the participating entities of the Southwest Ohio Purchasers for Government (SWOP4G).

The City of Middletown Purchasing Office has agreed to advertise and solicit bids for the joint purchase of rock salt to obtain the best possible price for all participants. The bid calls for delivered prices for the salt from origin to the individual entities.

The quantities listed on the attached sheets are estimated quantities for each entity. Actual deliveries may be more or less, as the entities require. The successful vendor must have the minimum quantities specified available for each entity, and must deliver to each entity the quantity called for during the contract period. Delivery and invoicing addresses for each entity are attached to this specification.

Each entity will issue a purchase order or letter of intent committing their estimated portion of this request for rock salt.

All sealed bids must be delivered to the City of Middletown Purchasing Office prior to the time specified in the bid request (**11:00 a.m., TUESDAY, JUNE 2, 2009**). No proposal may be withdrawn after it has been deposited with the Purchasing Agent of the City of Middletown. Proposal forms and specifications may be secured at the Purchasing Office, City Building, One Donham Plaza, Middletown, Ohio 45042.

All proposals must be made on the forms provided and must be in conformity with this notice. Proposals shall be returned with notice, proposal form and specifications intact. All proposals containing quotes not asked for or which are otherwise not in conformity with this notice, may be considered invalid and may be rejected. The right to reject any and all proposals is reserved by SWOP4G. Formalities may be waived at the option of the organization.

All bids will be opened and read publicly on the bid due date.

A certified check on a solvent bank, drawn and made payable to the Treasurer of the City of Middletown, Ohio, or a bid bond by a surety company licensed to do business in Ohio, in a sum not less than 5% of the total amount of the bid based on estimated tonnage for all entities, as surety for the execution of the contract, shall accompany each proposal. The checks of all bidders will be returned upon the execution of the contract.

Failure of vendor to furnish material complying with the specifications called for in this invitation to bid, or to comply with the terms of this invitation, may be justification to purchase the materials in the open market or to cancel the contract or applicable portions thereof, and award the portions canceled to another supplier. In the event either of the above procedures must be resorted to, the vendor shall be required to reimburse those participating for any expense incurred in excess of the contract price.

#### GENERAL CONDITIONS

1. The City Manager reserves the right to reject any or all bids, and unless otherwise specified by the bidder, to accept any item in the bid. In case of error in extending the total amount of the bid the unit prices the will govern.
2. Unless otherwise stated in the bid by the bidder, time, in connection with discount offered, will be computed from date of delivery of the supplies or services to carrier when final inspection and acceptance are at a point of origin, or from date of delivery and acceptance at destination when final inspection and acceptance are at this point, or from date correct bill or claim voucher properly certified by the contractor is received if the latter date is later than the date of delivery and acceptance.
3. In case of default by the bidder or contractor, the City of Middletown may procure the articles or services from other sources and hold the bidder or contractor responsible for any excess cost occasioned thereby.
4. Prices should be stated in units of quantity specified.
5. Prices quoted unless otherwise stated by bidder, will be considered as being based on delivery to destination as designated and to include any charges for packing, crating, containers, etc. and being in strict accordance with specifications as shown.
6. Wherever a reference is made in the specification or in describing the material, supplies or services required, of a particular trade name, manufacturers' catalog or model number, the bidder, if awarded a contract will be required to furnish the particular item referred to in strict accordance with the specifications or description unless a departure or substitution is clearly noted and described in the proposal by the bidder.
7. The bidder, if awarded an order or contract, agrees to protect, defend and save harmless the City against any demand for payment for use of any patented material, process, article or device, that may enter into the manufacture, construction, or form a part of the work covered by either order or contract; and he further agrees to indemnify and save harmless the City from suits or actions of every nature and description brought against it for, or on account of any injuries or damages received or sustained by any party or parties, by or from any of the acts of the contractor, his servants, or agents.
8. Samples, when requested, must be furnished free of expense prior to the opening of bids and, if not destroyed, will, upon request, be returned at the bidder's expense.

#### INSTRUCTIONS TO BIDDERS

1. Each bid must be signed by the bidder with his usual signature. Bids by partnerships must be signed with the partnership name by one of the members of the partnership, or by an authorized representative, followed by the signature and title of the person signing. Bids by corporations must be signed with the name of the corporation, followed by the signature of a person authorized to bind it in this matter.
2. Proposals, to receive consideration, must be received prior to the specified time of closing as designated in the invitation.
3. Envelopes must be sealed when submitted.
4. Separate proposals must be submitted on each reference number.
5. Proposals having any erasures or corrections thereon will be rejected unless explained or noted over the signature of the bidder.
6. Bidders may submit proposals on any one or group of items, provided, however, that the unit price is shown as requested.
7. References in the specification or in describing the material, supplies or services required, of a particular trade name, manufacturers' catalog or model number are made for descriptive purposes to guide the bidder in interpreting the type of material or supplies or nature of the work desired.

They should not be construed as excluding proposals on other types of materials and supplies or of performing the work in a manner other than specified.

However, the bidder's attention is called to paragraph six of the General Conditions as shown above, which must be strictly adhered to.

8. Proposals should be mailed or delivered to the City Purchasing Office, second floor, City Building, One Donham Plaza, Middletown, OH 45042.

CITY OF MIDDLETOWN  
AFFIDAVIT FOR DELINQUENT PERSONAL PROPERTY TAX

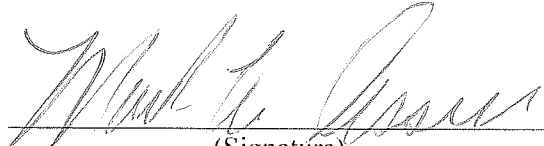
Mark W. Assini \_\_\_\_\_, being first duly sworn says that he/she is the Gov Bid Manager

of American Rock Salt Co. LLC, which company is submitting a bid

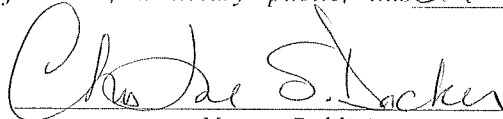
to the City of Middletown for Road Salt to Various Locations

on 6/2/09. (date)

Affiant says that no personal property taxes are currently due to Butler/Warren County, Ohio, as of the date of said bid.

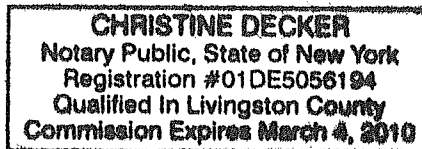
  
\_\_\_\_\_  
(Signature)

SWORN TO AND SUBSCRIBED before me, a notary public, this 29<sup>th</sup> day of May, 2009.

  
\_\_\_\_\_  
(Notary Public)

My Commission expires March 4, 2010.

(ORC 5719.042)



CITY OF MIDDLETOWN  
AFFIDAVIT

RELATIONSHIP TO CITY OFFICIALS OR EMPLOYEES TO BE SIGNED BY AN OFFICER OF BIDDER

STATE OF OHIO  
COUNTY OF Livingston, ss

Mark W. Assini-Governmental Bid Manager (name and title) being first duly sworn says that he/she is related by blood or marriage to the following City of Middletown officials or employees NONE

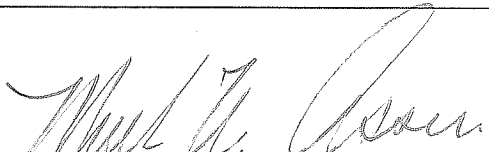
(if none, write in "none")

Affiant further states that he/she knows of no person in his/her company who is related by blood or marriage to any City of Middletown official or employee, except the following:

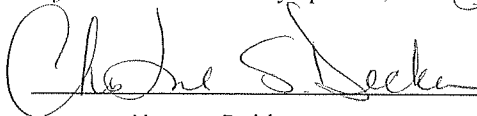
<u>Name of Company Person</u>	<u>Relationship</u>	<u>City Official or Employee</u>
_____	_____	_____
_____	_____	_____

(If none, write "no exception")

Further affiant saith not.

  
\_\_\_\_\_  
(Signature)  
Mark W. Assini - American Rock Salt Co. LLC  
\_\_\_\_\_  
(Title and Company Name)  
PO Box 190, Mt Morris, NY 14510  
\_\_\_\_\_  
(Address)

SWORN TO AND SUBSCRIBED before me, a notary public, this 29<sup>th</sup> day of May, 2009.

  
\_\_\_\_\_  
(Notary Public)

My Commission expires March 4, 2010.

**CERTIFICATION**

ORC Section 3517.13 (I)(3) & (J) (3)

The undersigned hereby certifies that the entity entering into this contract with the City of Middletown is in compliance with ORC Section 3517.13 (I) (1) \* or ORC 3517.13 (J) (1)\*, whichever is applicable.

American Rock Salt Co. LLC

Print Name of Business

By: 

Printed Name Mark W. Assini

Title: Governmental Bid Manager

By: \_\_\_\_\_

Printed Name \_\_\_\_\_

Title: \_\_\_\_\_

**Knowingly making a false statement on the certification is a felony of the fifth degree and the contract shall be rescinded. ORC Sections 3517.13 (A) (A) and 3517.992 (R) (3).**

\* These sections of the Ohio Revised Code deal with political contributions to members of City Council by individuals or business entities seeking to do business with the City of Middletown. Vendors should take adequate steps to be sure they are in compliance with these statutes prior to signing this certification.

*This certification must be attached to all contracts involving the purchase of goods costing more than \$10,000.00 or services costing more than \$10,000.00.*

*DECLARATION OF MATERIAL ASSISTANCE*

In compliance with the Ohio Department of Safety, Division of Ohio Homeland Security, all bidders must familiarize themselves, obtain and complete the Declaration Regarding Material Assistance/Nonassistance to a Terrorist Organization. This is in accordance with division (A)(2)(b) of section 2909.32 of the Ohio Revised Code.

The form can be found at the following website:

[http://www.homelandsecurity.ohio.gov/PDF\\_files/DMA\\_vendor.pdf](http://www.homelandsecurity.ohio.gov/PDF_files/DMA_vendor.pdf)

PROPOSAL FORM

Please provide a delivered price for the salt from origin to the individual entities. **FREIGHT IS TO BE INCLUDED.** Also list the stockpile and mine to be used for each location.

<u>Item</u>	<u>Quantity</u>	<u>Municipality</u>	<u>Delivered Dump Price Per Ton</u>	<u>Stockpile and mine Location</u>
1.	1,500T	Batavia Township	\$ 72.81	Columbus, OH
2.	600T	Bath Township	\$ 68.13	Columbus, OH
3.	5,000T	Beavercreek, City of	\$ 67.39	Columbus, OH
4.	850T	Beavercreek Township	\$ 68.39	Columbus, OH
5.	500T	Bellbrook, City of	\$ 67.41	Columbus, OH
6.	400T	Bethel Township	\$ 66.80	Columbus, OH
7.	1,500T	Blendon Township	\$ 60.86	Columbus, OH
8.	2,000T	Butler Township	\$ 68.39	Columbus, OH
9.	75T	Cardington Village of	\$ 66.39	Columbus, OH
10.	2,000T	Centerville, City of	\$ 68.47	Columbus, OH
11.	200T	Central Ohio Transit Authority	\$ 63.86	Columbus, OH
12.	3,000T	Clayton, City of	\$ 70.70	Columbus, OH
13.	1,500T	Clearcreek Township	\$ 67.98	Columbus, OH
14.	10,000T	Clermont County Engineer's Office	\$ 70.49	Columbus, OH
15.	100T	Clinton Township	\$ 63.86	Columbus, OH
16.	1,200T	Columbus Regional Airport Authority	\$ 60.86	Columbus, OH
17.	1,250T	Concord Township	\$ 62.75	Columbus, OH
18.	300T	Dayton, Board of	\$ 70.39	Columbus, OH

Education

19.	2,500T	Deerfield Township	\$ 71.96	Columbus, OH
20.	2,000T	Delaware, City of	\$ 62.75	Columbus, OH
21.	1,200T	Englewood, City of	\$ 70.78	Columbus, OH
22.	200T	Enon, Village of	\$ 66.13	Columbus, OH
23.	1,000T	Evendale, Village of	\$ 70.49	Columbus, OH
24.	2,500T	Fairborn, City of	\$ 68.13	Columbus, OH
25.	150T	Farmersville, Village of	\$ 71.39	Columbus, OH
26.	3,500T	Franklin, City of	\$ 71.48	Columbus, OH
27.	2,200T	Franklin Township, Warren County	\$ 69.38	Columbus, OH
28.	1,600T	Genoa Township	\$ 62.43	Columbus, OH
29.	500T	German Township Road Department	\$ 72.73	Columbus, OH
30.	850T	Germantown, Village of	\$ 72.73	Columbus, OH
31.	500T	Goshen Township Road Dept.	\$ 69.78	Columbus, OH
32.	100T	Greater Dayton RTA	\$ 68.39	Columbus, OH
33.	10,000T	Greene County Highway Dept.	\$ 66.76	Columbus, OH
34.	1,000T	Groveport	\$ 61.17	Columbus, OH
35.	250T	Harlem Township	\$ 62.69	Columbus, OH
36.	1,200T	Harrison Township, Montgomery County	\$ 70.39	Columbus, OH
37.	3,000T	Hillard, City of	\$ 60.86	Columbus, OH
38.	3,000T	Huber Heights, City of	\$ 69.96	Columbus, OH

39.	3,500T	Indian Hill, Village of	\$ <u>72.87</u>	Columbus, OH
40.	200T	Jackson Township Mont. County	\$ <u>73.39</u>	Columbus, OH
41.	600T	Jefferson Township Road Department	\$ <u>70.39</u>	Columbus, OH
42.	4,500T	Kettering, City of	\$ <u>71.65</u>	Columbus, OH
43.	3,000T	Lebanon, City of	\$ <u>70.77</u>	Columbus, OH
44.	500T	Mad River Township, Clark County	\$ <u>69.13</u>	Columbus, OH
45.	5,500T	Mason, City of	\$ <u>71.32</u>	Columbus, OH
46.	4,500T	Miami County Engineer	\$ <u>69.54</u>	Columbus, OH
47.	2,500T	Miami Township, Clermont County	\$ <u>72.99</u>	Columbus, OH
48.	3,500T	Miami Township, Montgomery Cty.	\$ <u>72.17</u>	Columbus, OH
49.	3,500T	Miamisburg, City of	\$ <u>72.17</u>	Columbus, OH
50.	4,500T	Middletown, City of	\$ <u>72.24</u>	Columbus, OH
51.	750T	Milford, City of	\$ <u>72.99</u>	Columbus, OH
52.	1,800T	Monroe, City of	\$ <u>72.30</u>	Columbus, OH
53.	13,000T	Montgomery County Engineer	\$ <u>69.02</u>	Columbus, OH
54.	1,500T	Moraine, City of	\$ <u>69.43</u>	Columbus, OH
55.	200T	Mt. Gilead, Village of	\$ <u>65.42</u>	Columbus, OH
56.	200T	New Carlisle, City of	\$ <u>66.35</u>	Columbus, OH
57.	200T	Northridge Schools	\$ <u>70.39</u>	Columbus, OH
58.	1,200T	Oakwood, City of	\$ <u>70.39</u>	Columbus, OH

59.	1,500T	Obetz, Village of	\$ 60.86	Columbus, OH
60.	1,400T	Orange Township	\$ 62.24	Columbus, OH
61.	700T	Pataskala, City of	\$ 67.93	Columbus, OH
62.	1,200T	Pierce Twp	\$ 76.62	Columbus, OH
63.	2,000T	Piqua, City of	\$ 75.40	Columbus, OH
64.	1,500T	Powell, Village of	\$ 64.87	Columbus, OH
65.	2,000T	Reynoldsburg, City of	\$ 61.86	Columbus, OH
66.	200T	Rickenbacker Int'l Airport	\$ 61.86	Columbus, OH
67.	3,000T	Riverside, City of	\$ 70.13	Columbus, OH
68.	300T	Sharonville, City of	\$ 72.39	Columbus, OH
69.	1,600T	Sidney, City of	\$ 68.64	Columbus, OH
70.	1,800T	Springboro, City of	\$ 70.98	Columbus, OH
71.	1,500T	St. Bernard, City of	\$ 73.62	Columbus, OH
72.	1,200T	Sugarcreek Township	\$ 70.41	Columbus, OH
73.	800T	Tipp City, City of	\$ 67.98	Columbus, OH
74.	1,000T	Troy, City of	\$ 68.54	Columbus, OH
75.	400T	Union, City of	\$ 71.00	Columbus, OH
76.	2,000T	Union Township	\$ 78.62	Columbus, OH
77.	700T	Urbana, City of	\$ 66.44	Columbus, OH
78.	2,500T	Vandalia, City of	\$ 70.13	Columbus, OH
79.	250T	Versailles, Village of	\$ 73.65	Columbus, OH
80.	3,500T	Washington Twp., Montgomery County	\$ 70.39	Columbus, OH

81.	1,800T	West Carrollton, City of	\$ <u>71.74</u>	<u>Columbus, OH</u>
82.	300T	West Milton, City of	\$ <u>71.46</u>	<u>Columbus, OH</u>
83.	2,000T	Whitehall, City of	\$ <u>61.86</u>	<u>Columbus, OH</u>
84.	100T	Williamsburg Township	\$ <u>72.70</u>	<u>Columbus, OH</u>
85.	1,500T	Worthington, City of	\$ <u>63.86</u>	<u>Columbus, OH</u>
86.	1,000T	Xenia, City of	\$ <u>67.76</u>	<u>Columbus, OH</u>

**Piling Charge Per Ton (all locations)** \$ 2.75

**Performance Bond: Cost per \$1,000** \$ N/A /\$1,000

**Terms:** Net 30 days **Date:** May 29, 2009

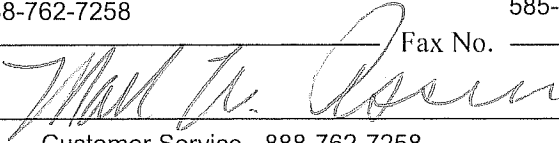
Company Name: American Rock Salt Co LLC

Address: PO Box 190

Mt Morris, NY 14510

City State & Zip Code: \_\_\_\_\_

Telephone No. 888-762-7258 Fax No. 585-243-7676

Authorized Signature: 

Customer Service - 888-762-7258

Contact Person for Orders: \_\_\_\_\_

Email Address: michele.boohar@americanrocksalt.com

CITY OF MIDDLETOWN  
ROCK SALT  
GENERAL SPECIFICATIONS

1.0 SCOPE

For furnishing during the period of the contract, the commodity listed herein, as required by participating entities and divisions from time to time.

2.0 PRICE AGREEMENT

Bid price shall remain firm during the term of the contract.

3.0 PERFORMANCE BOND

Each individual entity may, at its option, require a 100% performance bond for the total tonnage required by that entity. The cost of the performance bond will be added to the price of the salt, and will be considered in the award determination. The cost of the performance bond must be listed on the proposal page.

4.0 DELIVERY

The material shall be delivered as required to the participating entities at the addresses listed on the attached listing of delivery and invoicing addresses.

A blanket purchase order or letter of intent will be issued by each entity. Releases will be made off these blanket purchase orders or letters as required.

Vendor will be required to start delivery to storage facility within 48 hours of initial order and have entire order delivered within 96 hours. Delivery must be made between the hours of 8:00 a.m. and 3:30 p.m., Monday through Friday. Delivery at other times will be allowed only with prior approval of the authorizing entity.

5.0 CONTRACT PERIOD

The Southwest Ohio Purchasers for Government is interested in a contract from August 1, 2009 through July 31, 2010.

6.0 INVOICING

Invoices shall be sent directly to each entity. Invoicing addresses are on the attached listing.

7.0 AWARD

Prices should be bid in the units requested. The City reserves the right to reject any or all bids. A representative of SWOP4G reserves the right to determine what is or is not in the best interests of the entities.

8.0 AWARDING CRITERIA

In making an award, each participating entity will evaluate the bids received and will issue its own purchase order or letter of intent based upon the lowest and best bid to that entity. Consideration will also be given to the factors listed below, as well as other factors, which are considered pertinent.

- 1) Past experience of municipalities with the vendors.
- 2) Total delivered net price.
- 3) Delivery time.
- 4) Compliance with specifications.

9.0 BIDDER QUALIFICATIONS

Bidder must include with the bid a statement detailing how long the company has been in the business of supplying highway rock salt to public entities. References may be required during the evaluation process. Bidders may be requested to provide a listing of public accounts where a minimum of 1,000 Tons of highway rock salt was delivered.

10.0 REQUIREMENTS AND DATA

Estimates are for a twelve (12) month period and are on a "more or less" basis. Actual orders may be more or less than estimated.

Estimates indicated will be used solely for the purpose of making a tabulation of bids.

11.0 DEFAULT STATUS

Any entity that has placed a vendor in default with the entity will not be required to place an order with that vendor until the default status has been lifted.

12.0 ADDITIONAL PARTICIPATION

Other SWOP4G entities may wish to participate in this bid. Please indicate if this participation will be permitted.

Yes \_\_\_\_\_ No X If "yes", SWOP4G must give prior approval.

13.0 SUBMISSION OF BIDS

All bids must be received in the Middletown Purchasing Office, no later than 11:00 a.m., Tuesday, June 2, 2009. Envelopes must be clearly marked, "**Highway Rock Salt, Bid No. 09-6999-09**". Bidders should take caution if U.S. Mails or other carriers are to be used for submission of bids. Mailing should be made in sufficient time for bids to arrive at the City Purchasing Office prior to the time and date specified above.

13.0 CONTACT PERSON

Please provide name and telephone number of contact person:

Name: Michele Booher Phone No.: 888-762-7258

14.0 ADDITIONAL INFORMATION

Additional information needed in the preparation of the bid package may be obtained by contacting Lisa Koppin, Montgomery County Purchasing, 937/225-6484, or by e-mail at [koppinl@mcOhio.org](mailto:koppinl@mcOhio.org).

TECHNICAL SPECIFICATIONS  
SODIUM CHLORIDE (ROCK SALT)

All trucks and stockpiles other than mine location, shall be adequately covered to assure that the sodium chloride will be delivered in a free flowing, usable condition.

Bidders shall list below the location of all mines from which rock salt will be taken to fulfill this contract:

Hampton Corners, NY  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Bidder shall also list below the working capacity of each stockpile to be used:

Columbus, OH      130,000 Tons  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

The City of Middletown and participating entities reserve the right to spot check truck and/or trailer loads at point of delivery, for weight confirmation to that shown on weight slip or invoice (including tare weight if deemed advisable). Upon direction by authorized personnel, truck shall proceed to the nearest independent scale for such weight determination.

Salt containing free water, foreign matter, or lumps will be rejected at point of delivery. Salt must be "Free-Flowing," be in such graduation to be blown, and shall meet Ohio State Highway Department Specifications, Section 712.03. Sufficient non-caking additive shall be incorporated in the delivered material in order to prevent caking under normal outdoor storage conditions.

Where there is evidence of moisture in excess of 2.00%, a composite sample of salt shall be taken from the truck and tested for moisture content.

Sodium Chloride shall be of fresh stock. Reclaimed salt will not be accepted. Grade shall be "Course Crystal" as required. Screening shall conform to the following size requirements:

<u>U.S. Screen Size</u>		<u>"CC" Scale</u>
3/8"	% Passing	100
#4	% Passing	70 Max
#8	% Passing	20 Max.
#12	% Passing	5 Max.

Tests of rock salt delivered under the contract may be made from time to time and any which does not conform to the specifications will be returned to the contractor at his expense. If the vendor cannot supply salt meeting these specifications in a reasonable period of time, the entity will purchase the salt elsewhere on the open market and charge the vendor in non-compliance for the difference in price.

Salt shall be delivered as needed in motor transport loads. All salt deliveries shall be made as agreed upon by each entity with the successful vendor. Salt shall not be unloaded on the ground or outside of a salt shed without specific permission. Twenty-four (24) hour notice of delivery must be made to dispatcher or contact person at telephone number listed on attached listing.

All deliveries of sodium chloride shall include:

- 1) Adequate equipment to stock salt, such as conveyor, blower, slinger, etc., as needed for the particular installations utilized at the delivery destination.
- 2) If the type of unloader or the maximum height to be unloaded is unknown it will be the responsibility of the vendor to contact those participating for the information.

A deduction equal to that assessed when unloading equipment is used will be deducted from invoice when said equipment is requested by the entity, but not used in the placement of sodium chloride.

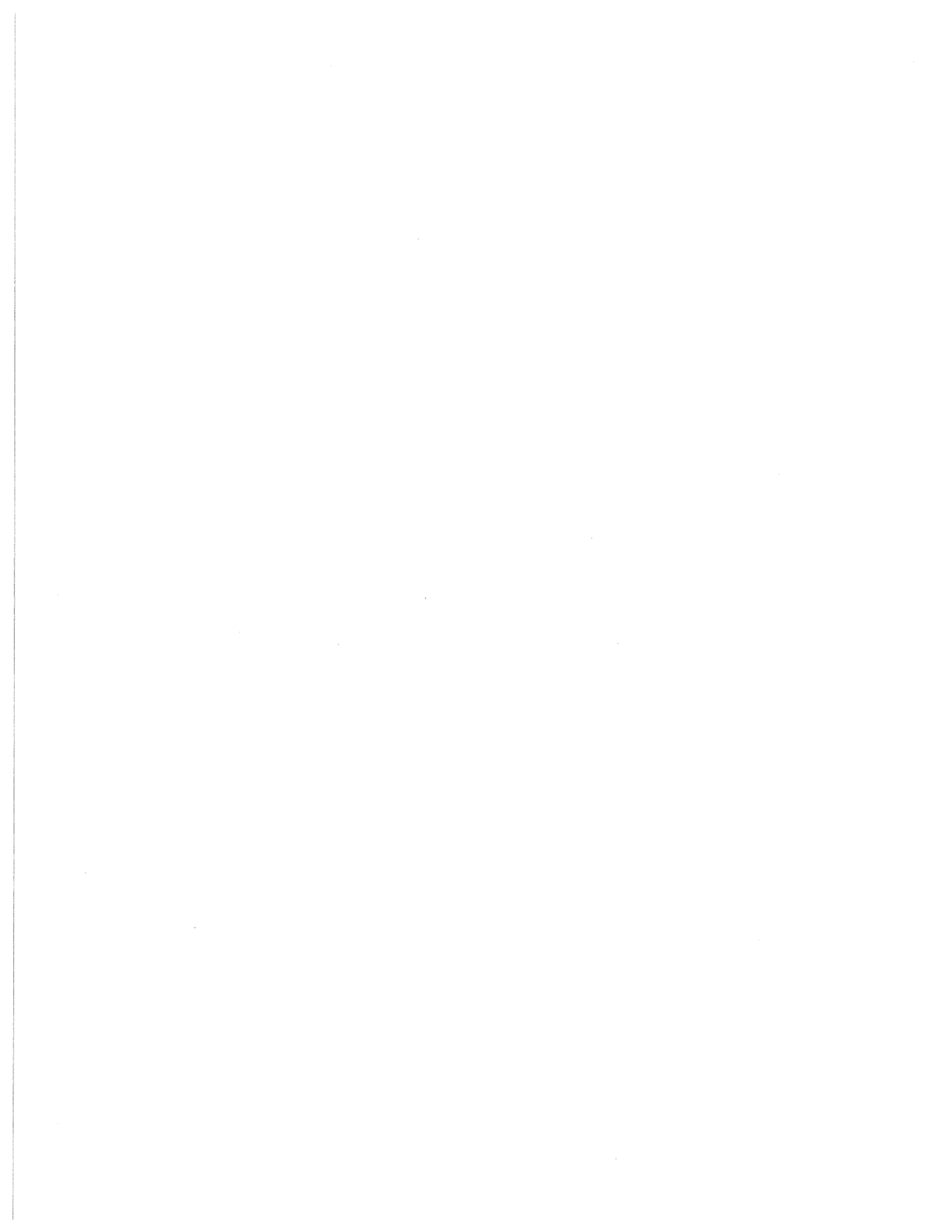
Vendors will be responsible for any damage caused to equipment due to foreign materials in the salt. Vendors will also be responsible for any damage to salt storage building resulting from the improper piling of salt, and or caked salt (including equipment and labor costs).

### Salt Delivery and Invoicing Addresses for 2009-2020 Salt Season

No.	Entity	Contact Name	Contact Telephone	Contact Fax No.	Delivery Addresses	Invoicing Addresses	Est. Tons
1	Batavia Township	Ken Embry	513/732-3888 513/615-6719-cell	513/732-1363	2401 Old State Route 32 Batavia, OH 45103	1535 Clough Pike Batavia, OH 45103	1500
2	Bath Township Greene County	Bennie Jenkins Road Supt.	937/878-9481 937/572-8231-cell	937/878-9081	1018 Yellow Springs-Fairfield Rd. Fairborn, OH 45324	1006 Yellow Springs-Fairfield Rd. Fairborn, OH 45324	600
3	Beavercreek, City of	Karen Hamilton	937/427-5511 ext. 347	937/427-5544	2260 Dayton-Xenia Road. Beavercreek, OH 45432	1368 Research park Dr. Beavercreek, OH 45432	5000
4	Beavercreek Township	Tim Parks	937/603-1371	937/427-6576	1981 Dayton-Xenia Road Beavercreek, OH 45434	1981 Dayton-Xenia Road Beavercreek, OH 45434	850
5	Bellbrook, City of	Dale Wilson	937/848-8415	937/848-5197	29 N. West St. Bellbrook, OH 45305	P. O. Box 285 Bellbrook, OH 45305	500
6	Bethel Township Clark County	Tim King	937/845-1341	937/845-9313	Bethel Township Garage 11300 W. National Rd. New Carlisle, OH 45344	Bethel Township, Clark County P O Box 225 New Carlisle, OH 45344	400
7	Blendon Township	John Giamarco Service Director	614/882-2673 614/738-2673-cell	614/794-4243	6360 Hempstead Rd. Westerville, OH 43081	6360 Hempstead Rd. Westerville, OH 43081	1500
8	Butler Township Service Dept.	Doug Brunk P. Works Director	937/890-1218	937/890-8123	3710 W. National Rd. Dayton, OH 45414	8524 N. Dixie Dr. Dayton, OH 45414	2000
9	Cardington, Village of	Dan Railey / Kathy Belcher	419/864-7607	419/864-0536	150 North Marion Street Cardington, OH 43315	PO Box 10 Cardington OH, 43315	75
10	Centerville, City of	Marty Tackett	937/428-4725	937/433-0286	7970 S. Suburban Rd. Centerville, OH 45458	7970 S. Suburban Rd. Centerville, OH 45458	2000
11	Central Ohio Transit Authority	Bonny Rickerson CPPB Purchasing Agent	614/275-5875	614/275-5892	1820 E. 25 <sup>th</sup> Ave Columbus, OH 43211	1600 McKinley Ave. Columbus, OH 43222	200
12	Clayton, City of	Jeff Sexton	937/836-3500 937-603-3042-cel	937/836-6773	200 Woolery Lane Dayton, OH 45415	P. O. Box 280 Clayton, OH 45315-0280	3000
13	Clearcreek Township	Dennis Pickett	937/748-1267	937/748-3252	7593 Bunnell Hill Road Springboro, OH 45066	7593 Bunnell Hill Rd. Springboro, OH 45066	1500

## Salt Delivery and Invoicing Addresses for 2009-2020 Salt Season

No.	Entity	Contact Name	Contact Telephone	Contact Fax No.	Delivery Addresses	Invoicing Addresses	Est. Tons
14	Clermont County Engineer's Office	Todd Slone	513/732-8090	513/732-8055	1. 8000T to 4009 Filager Rd. Batavia, OH 45103 2. 3000T to 5900 McPicken Dr., Milford, OH 45140 (Miami Twp) 3. 3000T to Buchanan House 2460 State Rt. 743, Moscow, OH 45153 (Washington Twp.)	Clermont County Engineer's Office 2381 Clermont Center Drive Batavia, OH 45103-1959	10,000
15	Clinton Township	Jack Wilson	614/471-6854	614/476-9700	3820 Cleveland Ave. Columbus, OH 43224	3820 Cleveland Ave. Columbus, OH 43224	100
16	Columbus Regional Airport Authority (CMH)	Marc Sethna	614/429-4021	614/491-2242	4605 Brodeway Ave. Columbus, OH 43219	Columbus Regional Airport Authority Accounts Payable 4600 International Gateway Columbus, OH 43219	1200
17	Concord Township	David Leitch	740/881-5491	740/881-5623	7860 Dublin Road Delaware, OH 43061	6106 Dublin Road Delaware OH 43015	1,250
18	Dayton Board of Education	Mark Pierson	937/776-7782	937/542-3781	2003 N. James McGee Blvd. Dayton, OH 45427	Nita Williams 4280 James H. McGee Blvd. Dayton, OH 45427	300
19	Deerfield Township	Jim Houston	513/678-7143-cell	513/683-2181	3378 Townsley Dr. Loveland, OH 45140	4900 Parkway Dr. Ste. 150 Mason, OH 45040	2500
20	Delaware, City of	Charles E. Dukes	740/203-1801 740/272-7175-cell	740/203-1899	241 Cherry St. Delaware, OH 43015	1 South Sandusky St. Delaware, OH 43015	2000
21	Englewood, City of	Nancy Rivkin	937/836-5106, x402	937/836/1732	1111 Union Blvd. Englewood, OH 45322	333 W. National Rd. Englewood, OH 45322	1200
22	Enon, Village of	Kristy Thome	937/864-7870	937/864-5644	101 N. Scott St. Enon, OH 45323 (Behind Vet. Clinic)	P. O. Box 232 Enon, OH 45323 Attn: Timothy Howard	200
23	Evendale, Village of	Jim Bothe	513/317-2555	513/956-2690	2745 Glendale-Milford Rd. Evendale, OH 45241	10500 Reading Road Evendale, Ohio 45241	1000
24	Fairborn, City of	Dennis Whitt	937/754-3098	937/754-3115	51 Erie Avenue Fairborn, OH 45324	44 W. Hebble Ave. Fairborn, OH 45324	2500



### Salt Delivery and Invoicing Addresses for 2009-2020 Salt Season

No.	Entity	Contact Name	Contact Telephone	Contact Fax No.	Delivery Addresses	Invoicing Addresses	Est. Tons
25	Farmersville, Village of	Tom Sears	937/696-2020	937/696-2996	44 Maple Street Farmersville, OH 45325	44 Maple Street Farmersville, OH 45325	150
26	Franklin, City of	Sonny Lewis	937/746-5001	937/746-2107	202 Baxter Drive Franklin, Ohio 45005	202 Baxter Drive Franklin, Ohio 45005	3500
27	Franklin Township, Warren County	Helen Campbell	937/746-2852	937/743-7761	(1) Bin #1 458 Fairview Dr. Carlisle, OH 45005 (2) Bin #2 - 474 Fairview Dr. Carlisle, OH 45005	Franklin Township P. O. Box 364 Franklin, OH 45005	22,000
28	Genoa Township, Delaware County	Bob Mathews	614/568-2080	614/895-1255	7049 Big Walnut Rd. Galena, OH 43021	5111 South Old 3C Highway Westerville, OH 43082	1600
29	German Township Road Dept.	Jeremy Holbrook	937/855-7881	937/855-4897	12102 St. Rt. 725 W Germantown, OH 45327	12102 St. Rt. 725 W Germantown, OH 45327	500
30	Germantown, Village of	Dennis Wasson Street Dept.	937/855-6050 937/313-1751- cell	937/855-3215	148 S. Water St. Germantown, OH 45327	75 N. Walnut St. Germantown, OH 45327	850
31	Goshen Service Dept.	Lou Clemons Service Director	513/722-3400 513/267-7107- cell	513/722-3100	6759 Wood Street Goshen, OH 45122	6757 Goshen Rd. Goshen, OH 45122	500
32	Greater Dayton RTA	Joy DesLauriers- Davis	937/425-8610	937/425-8677	1071 East Monument Ave. Dayton, OH 45402	Greater Dayton RTA PO Box 1301 Dayton, OH 45401-1301	100
33	Greene County Highway Dept.	Colin Lamb	937/562-7514	937/562-7510	615 Dayton-Xenia Rd. Xenia, OH 45385	615 Dayton-Xenia Rd Xenia, OH 45385	10,000
34	Groveport, Village of	Dennis Moore	614/836-3910	614/836-4963	7400 Groveport Rd Groveport, OH 43125	7400 Groveport Rd Groveport, OH 43125	1000
35	Harlem Township	Bart Walker	740/272-3983- cell	740/965-1310	3784 S. St. Rte 605 Galena, OH 43021	3883 S. St. Rte 605 Galena, OH 43021	250
36	Harrison Township Montgomery County	Dave Whitehair	937/274-6871	937/274-9157	2409 Rector Ave. Dayton, OH 45414	2409 Rector Ave. Dayton, OH 45414	1200
37	Hilliard, City of	Ronald W. Cottrill	614/334-2341	614/334-1183	3770 Municipal Way Hilliard, Ohio 43026	3800 Municipal Way Hilliard, Ohio 43026	3000
38	Huber Heights, City of	Luke Swift	937/233-1562	937/233-4279	7020 Brandt Pike Huber Heights, OH 45424	7020 Brandt Pike Huber Heights, OH 45424	3000
39	Indian Hill, Village of	John Davis Marty Chadwell	513/831-3712	513/831-3897	7100 Glendale-Milford Rd. Milford, OH 45150	6525 Drake Rd. Cincinnati, OH 45243	3500
40	Jackson Township - Montgomery Co.	Randy Lake	937/696-3027 937/313-1243	937/696-7021	316 W. Walnut St. Farmersville, OH 45325	Attn: Clerk 49 E. Walnut St. Farmersville, OH 45325	200

## Salt Delivery and Invoicing Addresses for 2009-2020 Salt Season

No.	Entity	Contact Name	Contact Telephone	Contact Fax No.	Delivery Addresses	Invoicing Addresses	Est. Tons
41	Jefferson Township Road Dept.	Craig Howell Rd Superintendent	937/262-3591 ext. 207 937/603-8363	937/262-3599	1495 S. Union Rd. Dayton, OH 45427	One Business Park Drive Dayton, OH 45427	600
42	Kettering, City of	David Miller Debbie Rigg	937/296-2472	937/296-3245	2800 Acorn Drive Kettering, OH 45419	2800 Acorn Drive Kettering, OH 45419	4500
43	Mad River Township, Clark County	Don O'Connor	937/605-1922	937/864-1798	260 E. Main St. (rear of Firehouse) Enon, OH 45323	Box 34 Enon, OH 45323	500
44	Mason, City of	David Riggs	513/229-8580	513/229-8581	3487 Mason-Morrow-Milgrove Rd., Mason, OH 45040	4211 St. Rt. 741 Mason, OH 45040	5500
45	Miami County Engineer	Doug Christian or Anita Hass	937/440/5656	937/440-5659	2100 N County Rd. 25-A Troy, OH 45373	Miami County Engineer 2100 N County Rd. 25-A Troy, OH 45373	4500
46	Miami Township Clermont County	Mike Mantel	513/659-4664	513/248-5864	5900 McPicken Dr. Milford, OH 45150	5900 McPicken Dr. Milford, OH 45150	2500
47	Miami Twp. Service Dept. Montgomery County	Ron Robinson	937/866-4661	937/859-3537	8580 Miamisburg-Springboro Rd. Miamisburg, OH 45342	8580 Miamisburg-Springboro Rd. Miamisburg, OH 45342	3500
48	Miamisburg, City of	Tim Young	937/847-6690	937/847-6634	Municipal Service Center 600 N. Main St. Miamisburg, OH 45342	Municipal Service Center 600 N. Main St. Miamisburg, OH 45342	3500
49	Middletown, City of	Lynwood Milton	513/464-1248	513/425-1877	Municipal Garage 400 N. Main St. Middletown, OH 45042	Street Dept. 400 N. Main St. Middletown, OH 45042	4500
50	Milford, City of	Michael Haight	513/615-9562	513/248-5096	50 Bay Road Milford, OH 45150	745 Center Street Milford, OH 45150	750
51	Monroe, City of	Gary Morton	513/727-8953	513/422-7146	City Garage 1000 Holman Ave. (Service Bldg.) Monroe, OH 45050	P. O. Box 330 Monroe, OH 45050	1800
52	Montgomery County Engineer	Ben Sievers	937/837-2528	937/854-3413	(1) 5625 Little Richmond Rd. Dayton, OH 45426 (2) 2759 Diamond Mill Rd. New Lebanon, OH 45345 (3) 2673 Austin Rd. Dayton, OH 45458 (4) 700 Arlington Road	451 W. Third St. Room 800 Dayton, OH 45422	13,000

### Salt Delivery and Invoicing Addresses for 2009-2020 Salt Season

No.	Entity	Contact Name	Contact Telephone	Contact Fax No.	Delivery Addresses	Invoicing Addresses	Est. Tons
53	Moraine, City of	Doug Quillen	937/535-1041	937/535-1319	Brookville, OH 45309 (5) Butler Twp., 3710 W. National Rd., Dayton, OH 45414 Street Dept. 4200 Vance Rd. Moraine, OH 45439	Street Dept. 4200 Dryden Rd. Moraine, OH 45439	1500
54	Mount Gilead, Village of	Bill Swain, Service Coordinator	419/946-1931	419/946-8111	273 South Street Mt. Gilead, Ohio 43338	72 West High Street Mt. Gilead, Ohio 43338	200
55	New Carlisle, City of	Ron Wright	937/845-3058	937/845-2338	803 W. Jefferson St. New Carlisle, OH 45344	331 South Church St. New Carlisle, OH 45344	200
56	Northridge Local Schools	Brian Lairson	937/278-5885	937/276-8351	4397 Payne Ave Dayton, OH 45414	2011 Timber Lane Dayton, OH 45414	200
57	Oakwood, City of	Jeff Rittenhouse	937/298-0777	937/297-2919	210 Shafor Blvd. Dayton, OH 45419	Accounts Payable 30 Park Avenue Dayton, OH 45419	1200
58	Obetz, Village of	Bob Parsley	614/491-7656	614/491-7507	4100 Orchard Lane Obetz, OH 43207	4175 Alum Creek Dr. Obetz, OH 43207	1500
59	Orange Township	Dick Ray	614/348-5716-cell	740/548-0556	7307 S. Old State Rd. Lewis Center, OH 43035	1680 E. Orange Rd. Lewis Center, OH 43035	1400
60	Pataskala, City of	Benjamin King	740/927-0145	740/927-0228	(1) 9560 Creek Road Pataskala, OH 43062 (2) 5840 Mink Street Pataskala, OH 43062	621 W. Broad Street Pataskala, OH 43062	700
61	Pierce Township	Daryl Berry	513/947-2021	513/752-8981	950 Locust Corner Rd. Cincinnati, OH 45245	Attn: Fiscal Office 950 Locust Corner Rd. Cincinnati, OH 45245	1200
62	Piqua, City of	Doug Harter	937/778-2095	937/778-2092	Street Dept. 859 S. Main St. Piqua, OH 45356	Accts. Payable 201 W. Water St. Piqua, OH 45356	2000
63	Powell, City of	Steve Underwood	614/348-5954	614/885-5380	260 Village Park Dr. Powell, OH 43065	47 Hall St. Powell, OH 43065	1500

### Salt Delivery and Invoicing Addresses for 2009-2020 Salt Season

No.	Entity	Contact Name	Contact Telephone	Contact Fax No.	Delivery Addresses	Invoicing Addresses	Est. Tons
64	Reynoldsburg, City	Larry Ward	614/322-5800	614/575-4579	7806 E. Main St. Reynoldsburg, OH 43068	7806 E. Main St. Reynoldsburg, OH 43068	2000
65	Rickenbacker (LCK) International Airport	Mike Gloyd	614/492-2425	614/491-2100	2058 Club Road Columbus, OH 43127	4600 International Gateway Columbus, OH 43219	200
66	Riverside, City of	Mitch Miller	937/237-5956	937/237-5966	1791 Harshman Rd. Riverside, OH 45424	1791 Harshman Rd. Riverside, OH 45424	3000
67	Sharonville, City of	Herb Banyea	513/563-1177	513/588-3923	10900 Reading Rd. Sharonville, OH 45241	10900 Reading Rd. Sharonville, OH 45241	300
68	Sidney, City of	Marty Keifer	937/498-8153	937/498-8150	415 S. Van DeMark Rd. Sidney, OH 45365	Street Dept. 201 W. Poplar St. Sidney, OH 45365	1600
69	Springboro, City of	Ken Smith	937/748-0020	937/748-3216	220 E. Mill St. Springboro, OH 45066	320 W. Central Ave. Springboro, OH 45066	1800
70	St Bernard, City of	Phil Stegman	513/242-7770	513/691-1840	20 Oak St St Bernard, OH 45217	110 Washington Ave St. Bernard, OH 45217	1500
71	Sugar Creek Township Service Dept.	Tracey Messer	937/848-2330	937/848-7060	2090 Ferry Rd. Bellbrook, OH 45305-2003	2090 Ferry Road Bellbrook, OH 45305	1200
72	Tipp City, City of	Bob Steggemann Street Supt.	937/667-8234	937/667-2231	312 Park Avenue Tipp City, OH 45371	Attn: Bob Steggemann 260 S. Garber Dr. Tipp City, OH 45371	800
73	Troy, City of	M. Scott Walter Jerry Mullins	937/335-1914 937/875-2571- cell	937/339-0006	1400 Experiment Farm Rd. Troy, OH 45373	1400 Experiment Farm Rd Troy, OH 45373	1000
74	Union, City of	John P. Applegate	937/836-8624	937/836-1240	216 Shaw Rd. (service barn) Union, OH 45322	118 North Main Street Union, OH 45322	400
75	Union Township, Clermont County	Matt Taylor	513/753-2221 513/276-2070	513-753-2690	(1) Clepper Park, 4722 Summerside Rd., Cincinnati, Ohio 45245 (1500 T) (2) UTSD, 4312 GlenEste- Withamsville Rd., Cincinnati, Ohio 45245 (500T)	4312 GlenEste-Withamsville Rd. Cincinnati, OH 45245	2000
76	Urbana, City of	Colin Stein	937/652-4334	937/652-5117	Salt Bin 416 Taft Ave. Urbana, OH 43078	Finance Division 205 S. Main St. P.O. Box 747 Urbana, OH 43078	700

### Salt Delivery and Invoicing Addresses for 2009-2020 Salt Season

No.	Entity	Contact Name	Contact Telephone	Contact Fax No.	Delivery Addresses	Invoicing Addresses	Est. Tons
77	Vandalia, City of	Connie Fagg or Steve Nickels	937/415-2349	937/415-2394	97 Clubhouse Way Vandalia, OH 45377	333 Bohanan Drive. Vandalia, OH 45377	2500
78	Versailles, Village	Dane A. Nagel	937/526-3294	937/526-4476	300 Grande Ave Versailles, OH 45380	177 N. Center St. Versailles, OH 45380	250
79	Washington Township Mont. Cnty.	Mike Wanamaker	937/433-0151	937/438-2742	8190 S. McEwen Rd. Dayton, OH 45458	8190 S. McEwen Rd. Dayton, OH 45458	3500
80	West Carrollton, City of	Eric Bair Street Supt.	937/847-6075	937/859-3366	Street Dept. 250 N. Miami Ave. West Carrollton, OH 45449	300 E. Central Ave. West Carrollton, OH 45449	1800
81	West Milton, Municipality of	Ben Herron	937/698-1500 Ext. 116	937/698-3900	125 N. Jefferson St. West Milton, OH 45383	701 S. Miami St. West Milton, OH 45383	300
82	Whitehall, City of	Bob Grimm	614/205-7264- cell	614/338-3119	Garage Facility 4605 Poth Road Whitehall, OH 43213	Service Dept. 360 S. Yearling Road Whitehall, OH 43213	2000
83	Williamsburg Township	Bari Henning	513/724-2994	513/724-0200	Maintenance Building N. 8 <sup>th</sup> Street Williamsburg, OH 45176	PO Box 499 Williamsburg, OH 45176	100
84	Worthington, City of	Tom Gilkey	614/431-2425	614/785-1885	380 Highland Ave. Worthington, OH 43085	6550 N. High Street Worthington, OH 43085	1500
85	Xenia, City of	Ed Quinlan	937/376-7261	937/372-8151	966 Towler Rd., Xenia, OH 45385	101 N. Detroit St. Xenia, OH 45385	1000
	<b>Grand Total in Tons</b>						<b>159,125</b>

**CITY OF MIDDLETOWN**  
*For Southwest Ohio Purchasers for Government*

**HIGHWAY ROCK SALT**  
**BID NO. 09-6999-09**

**Addendum #1**

It has come to my attention that there are two errors in the SWOP4G cooperative bid that was posted by the City of Middletown for Highway Rock Salt. Please make the following corrections to your bid package:

- 1) The City of Lebanon was unintentionally left out of the bid. Please include the following in the rebid:

Lebanon, City of  
Total Tonnage: 3,000 Tons  
Contact Name: Dan Wilson, Public Works  
513-617-0209 – cell  
513-932-2493 – fax  
Delivery address: 513 N. Broadway, Lebanon, OH 45036  
Invoicing address: 50 S. Broadway, Lebanon, OH 45036

- 2) The correct tonnage for Franklin Township in Warren County is **2,200 Tons**. The tonnage is listed correctly on page 10, but incorrectly on page 21.

The bid located on the website has been revised, and may be downloaded. The bid opening date remains the same (Tuesday, June 2, 2009 at 11:00 AM).

I am sorry for any inconvenience this may have caused.

Sincerely,

Cindy Strayer, CPPB  
Purchasing Agent  
City of Middletown, OH



## GOVERNMENT BUSINESS AND FUNDING CONTRACTS

In accordance with section 2909.33 of the Ohio Revised Code

### DECLARATION REGARDING MATERIAL ASSISTANCE/NONASSISTANCE TO A TERRORIST ORGANIZATION

This form serves as a declaration by an applicant for a government contract or funding of material assistance/nonassistance to an organization on the U.S. Department of State Terrorist Exclusion List ("TEL"). Please see the Ohio Homeland Security Division Web site for a copy of the TEL.

Any answer of "yes" to any question, or the failure to answer "no" to any question on this declaration shall serve as a disclosure that material assistance to an organization identified on the U.S. Department of State Terrorist Exclusion List has been provided. Failure to disclose the provision of material assistance to such an organization or knowingly making false statements regarding material assistance to such an organization is a felony of the fifth degree.

For the purposes of this declaration, "material support or resources" means currency, payment instruments, other financial securities, funds, transfer of funds, and financial services that are in excess of one hundred dollars, as well as communications, lodging, training, safe houses, false documentation or identification, communications equipment, facilities, weapons, lethal substances, explosives, personnel, transportation, and other physical assets, except medicine or religious materials.

#### COMPLETE THIS SECTION ONLY IF YOU ARE AN INDEPENDENT CONTRACTOR

LAST NAME		FIRST NAME		MI
HOME ADDRESS				
CITY	STATE	ZIP	COUNTY	
HOME PHONE		WORK PHONE		

#### COMPLETE THIS SECTION ONLY IF YOU ARE A COMPANY, BUSINESS OR ORGANIZATION

BUSINESS/ORGANIZATION NAME American Rock Salt Co., LLC		PHONE (888) 762-7258		
BUSINESS ADDRESS PO Box 190				
CITY Mt. Morris	STATE NY	ZIP 14510	COUNTY Livingston	
BUSINESS/ORGANIZATION REPRESENTATIVE NAME Mark W. Assini			TITLE Livingston	

#### DECLARATION

In accordance with section 2909.32 (A)(2)(b) of the Ohio Revised Code

For each question, indicate either "yes," or "no" in the space provided. Responses must be truthful to the best of your knowledge.

1. Are you a member of an organization on the U.S. Department of State Terrorist Exclusion List?  Yes  No
2. Have you used any position of prominence you have with any country to persuade others to support an organization on the U.S. Department of State Terrorist Exclusion List?  Yes  No
3. Have you knowingly solicited funds or other things of value for an organization on the U.S. Department of State Terrorist Exclusion List?  Yes  No
4. Have you solicited any individual for membership in an organization on the U.S. Department of State Terrorist Exclusion List?  Yes  No
5. Have you committed an act that you know, or reasonably should have known, affords "material support or resources" to an organization on the U.S. Department of State Terrorist Exclusion List?  Yes  No
6. Have you hired or compensated a person you knew to be a member of an organization on the U.S. Department of State Terrorist Exclusion List, or a person you knew to be engaged in planning, assisting, or carrying out an act of terrorism?  Yes  No

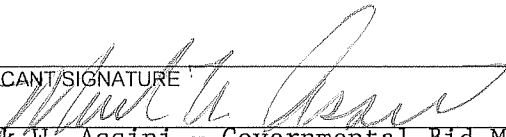
If an applicant is prohibited from receiving a government contract or funding due to a positive indication on this form, the applicant may request the Ohio Department of Public Safety to review the prohibition. Please see the Ohio Homeland Security Web site for information on how to file a request for review.

**CERTIFICATION**

I hereby certify that the answers I have made to all of the questions on this declaration are true to the best of my knowledge. I understand that if this declaration is not completed in its entirety, it will not be processed and I will be automatically disqualified. I understand that I am responsible for the correctness of this declaration. I understand that failure to disclose the provision of material assistance to an organization identified on the U.S. Department of State Terrorist Exclusion List, or knowingly making false statements regarding material assistance to such an organization is a felony of the fifth degree. I understand that any answer of "yes" to any question, or the failure to answer "no" to any question on this declaration shall serve as a disclosure that material assistance to an organization identified on the U.S. Department of State Terrorist Exclusion List has been provided by myself or my organization. If I am signing this on behalf of a company, business or organization, I hereby acknowledge that I have the authority to make this certification on behalf of the company, business or organization referenced on page 1 of this declaration.

APPLICANT SIGNATURE

X



DATE

Mark W. Assini - Governmental Bid Manager

**AMERICAN ROCK SALT COMPANY LLC**

Authorization to Execute Bids

One of the following representatives (the "Authorized Representative") of American Rock Salt Company LLC, a New York limited liability company (the "Company"):

Mark W. Assini  
Jamie McClain

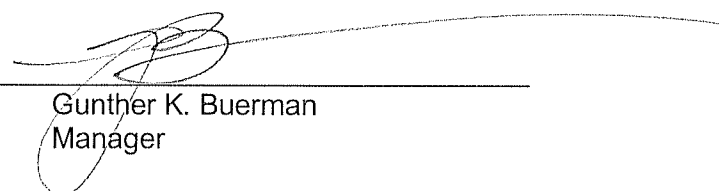
Manager of Governmental Bids  
Contract Specialist

Is hereby authorized to execute and deliver, in the name and on behalf of the Company, any contract or bid, including any amendment thereto, with respect to the sale of salt by the Company, in all such form and containing such terms and conditions as any Authorized Representative shall approve, such approval to be conclusively evidenced by the execution thereof by an Authorized Representative.

IN WITNESS WHEREOF, the Company has caused this Authorization to be executed by its duly authorized manager, on March 4, 2009.

AMERICAN ROCK SALT COMPANY LLC

By: \_\_\_\_\_

  
Gunther K. Buerman  
Manager

STATE OF NEW YORK     )  
COUNTY OF MONROE    ) ss.:

On this 4<sup>th</sup> day of March, 2009, before me personally came GUNTHER K. BUERMAN, to me known, who being by me duly sworn, did depose and say that he is a Manager of American Rock Salt Company LLC, the limited liability company described in, and which executed this Authorization.

  
\_\_\_\_\_  
Notary Public

ELIZABETH C. BRICE  
NOTARY PUBLIC, STATE OF NEW YORK  
QUALIFIED IN MONROE COUNTY  
COMMISSION EXPIRES DEC. 11, 2009